

Business Administration											
	Courses	ECTS	Contact Hours	Prerequisites	Lecture form	Semesters				Status	INSTRUCTOR
						1	2	3	4		
Core Courses - 60 ECTS											
1	Effective Management	6	31		L/S	X				Core	Resani Kikava
2	Consumer Behavior and Marketing Management	6	32		L/S	X				Core	Grigol Vashakidze
3	Financial Accounting and Reporting	6	47		L/S	X				Core	Giorgi Mikhelidze, Givi Dolidze
4	Quantitative Methods	6	47		L/S	X				Core	Irakli Katcharava, Aleksandre Ergeshidze
5	Strategic Management	6	31		L/S		X			Core	Resani Kikava
6	Managerial Finance	6	47	Financial Accounting And Reporting	L/S		X			Core	Nikoloz Kavelashvili, Davit Gamkrelidze
7	Managerial Economics	6	32	Quantitative Methods	L/S			X		Core	Giorgi Papava
8	Research Methods	6	48		L/S			X		Core	Nino Pataraiia
9	Operations Management	6	32		L/S			X		Core	Sofio Lebanidze, Ketevan Nadirashvili
10	Academic Writing	6	34		L/S			X		Core	Maia Rogava
Elective Courses - 36 ECTS											
1	Organizational Behavior	6	32		L/S	X				Elective	Berika Shukakidze
2	Leadership	6	32		L/S	X				Elective	Resani Kikava
3	Sales Management	6	32		L/S	X				Elective	Tamar Magalashvili
4	Advanced Quantitative Methods	6	47	Quantitative Methods	L/S		X			Elective	Irakli Katcharava, Aleksandre Ergeshidze
5	Innovation Based Entrepreneurship	6	32	Consumer Behavior and Marketing Management	L/S		X			Elective	Davit Chechelashvili
6	Branding	6	32	Consumer Behavior and Marketing Management	L/S		X			Elective	Natalia Shelegia
7	Human Resources Management	6	32		L/S		X			Elective	Tamar Jinchveladze
8	Advanced Topics in Managerial Finance	6	48	Managerial Finance	L/S			X		Elective	Nikoloz Kavelashvili, Davit Gamkrelidze
9	Social Media Marketing	6	32	Branding/Consumer Behavior and Marketing Management	L/S			X		Elective	Natalia Shelegia
10	Digital Marketing	6	32		L/S			X		Elective	Tamara Chilachava
Extra Curriculum - 9 ECTS											
1	Practical Course of German A2	6	90	Practical Course of German A1 (International Communication 2; Fachhochschule Burgenland)	L/S					Extra Curriculum	Nino Tsulaia
2	Polish Business A2	6	32	Polish Business A1 (International Communication 2; Fachhochschule Burgenland)	L/S					Extra Curriculum	Regina Maria Wojtoń
23	Master Thesis	24	30	Defined in Master Thesis Conception				X		Required	